

# How to get Cadets to Test and Promote in your Squadron

## *Reasons Why Cadets Don't Test*

- Some cadets don't see the benefits in promoting.
- Some cadets might think the material is too hard or confusing.
- Cadets don't have the resources to test (computers).
- Cadets are too lazy to test or don't know how to access the tests online.
- Cadets don't see how many opportunities become available when they promote.

## *Ways to Encourage Testing and Promotions*

- Implement a Cadet of the Quarter Program which awards cadets who test, promote, and display excellence.
- Provide new members with mentors to show newcomers how to test and where to access it. The mentors should also help struggling cadets study material for tests.
- Have a class explaining how increasing rank will open up new doors for them.
- Bring a laptop to weekly meetings so cadets who don't have computers can test at your squadron.
- Strike a deal with the cadets by giving them an incentive of some for every time a certain amount of cadets promote and attain their set goals. *(See the Cadet Staff Handbook for SMART Goals)*
- Pursue a feeling of team belonging, where the group motivates itself.
- Have attainable and regularly circulating staff positions, where there is opportunity to move up and use leadership skills.
- Keep parents in touch, involved, supportive, and informed about their cadet's performance.

